



Pricing and Licensing Information

There are two Symform license types: Standard and Professional. The Professional license enables the following:

- Flexible Contribution
- Instant Restore and Folder Sharing
- Laptop Backup Support

Pricing

The following prices are applicable worldwide. All prices are USD.

	Partner Pricing	Customer Pricing *
Standard License		
Server license	\$20 per month	\$40 - \$80 per month
Desktop license	\$3 per month	\$6 - \$20 per month
Professional License		
Server license	\$30 per month	\$60 - \$100 per month
Desktop license	\$5 per month	\$10 - \$25 per month

This is for an *unlimited* amount of data. No per GB prices!

*We don't publish a suggested retail price (SRP), but this is a rough guess. Partners are free to set their own prices and include Symform in existing service bundles.

Volume Discount Schedule

We provide a Volume Discount Schedule that provides additional margin to you based on your total monthly commitment:

	Monthly Minimum Commitment	Discount
Partner Level		
Bronze	\$100	10%
Silver	\$500	20%
Gold	\$1,000	25%
Platinum	\$2,000	30%

Example: if you spend \$100 with Symform in a given month, your actual charge will be \$90

Payment Information

You are billed monthly via credit card for all of your licenses by Symform. All payments are processed via Amazon Payments on behalf of Symform. You will need an Amazon account, if you don't already have one. Billing is monthly and you may cancel at any time.

Trial Nodes

The first node that you install is a trial node. All Partners are entitled to one trial node only. You can install this at your office or at a client's office. Symform gives its Partners (60) days of free service for a trial node. You can pass this along to your customer or begin charging immediately and keep the savings.

Licensing Explanation

Every computer that stores data then transfers that data (directly or indirectly) into the Symform Cooperative Storage Cloud requires a license. If data is first backed-up from a desktop or laptop to a server and that data is subsequently transferred into the Symform Cooperative Storage Cloud, then the desktop or laptop needs a license. Where the data originates is the key determinant for needing a license.

Example:

A customer may have (1) server and (10) desktops in its office. Let's say you back up the server and (5) of the desktops. For a Standard license, your cost would be: $1 \times \$20 + 5 \times \$3 = \$35/\text{month}$.

Since you typically download the Symform software only once for each installation, there's no technical way for us to account for the number of actual computers transferring data into the Symform Cooperative Storage Cloud at a customer site. This is a trust model that we rely on our Partners to honor. We believe that you will optimize your revenue client by client. When you win, we win.